

February 1, 2016

## Fabrinet Announces Second Quarter Fiscal-Year 2016 Financial Results

BANGKOK--(BUSINESS WIRE)-- Fabrinet (NYSE: FN), a leading provider of advanced optical packaging and precision optical, electro-mechanical and electronic manufacturing services to original equipment manufacturers of complex products, today announced its financial results for its second fiscal quarter ended December 25, 2015.

Tom Mitchell, Chief Executive Officer of Fabrinet, said, "We delivered a strong second quarter with record revenue and strong profitability. Upside in the quarter was driven by a combination of growth from new customer programs and increasing production from existing customer programs, as we benefit from technology investments that we continue to make. While we have sufficient capacity to meet our growing customer demand for several quarters, construction of the first new building at our new campus outside Bangkok is underway, which will help drive further profitable growth over the longer-term."

## Second quarter Fiscal-Year 2016 Financial Highlights

#### **GAAP Results**

- Revenue was \$233.0 million for the second quarter of fiscal year 2016, an increase of 24% compared to total revenue of \$188.4 million for the comparable period in fiscal year 2015.
- GAAP net income for the second quarter of fiscal year 2016 was \$19.8 million, compared to GAAP net income of \$8.7 million in the second quarter of fiscal year 2015.
- GAAP net income per diluted share for the second quarter of fiscal year 2016 was \$0.54, compared to GAAP net income per diluted share of \$0.24 in the second quarter of fiscal year 2015.

## **Non-GAAP Results**

- Non-GAAP net income in the second quarter of fiscal 2016 was \$18.2 million, an increase of 26% compared to non-GAAP net income of \$14.4 million in the same period a year ago.
- Non-GAAP net income per diluted share in the second quarter of fiscal 2016 was \$0.50, an increase from non-GAAP net income per diluted share of \$0.40 in the same period a year ago.

### **Business Outlook**

Based on information available as of February 1, 2016, Fabrinet is issuing guidance for the third quarter of fiscal 2016 ending March 25, 2016, as follows:

- Fabrinet expects third quarter revenue to be in the range of \$240 million to \$244 million.
- GAAP net income per diluted share is expected to be in the range of \$0.47 to \$0.49, based on approximately 36.8 million fully diluted shares outstanding.
- Non-GAAP net income per diluted share is expected to be in the range of \$0.52 to \$0.54, based on approximately 36.8 million fully diluted shares outstanding.

#### **Conference Call Information**

What: Fabrinet Second quarter Fiscal-Year 2016 Financial Results Conference Call

When: Monday, February 1, 2016

Time: 5:00 p.m. ET

Live Call: (888) 357-3694, domestic

(253) 237-1137, international

Passcode: 25405326

Replay: (855) 859-2056, domestic

(404) 537-3406, international

Passcode: 25405326

Webcast: <a href="http://investor.fabrinet.com">http://investor.fabrinet.com</a> (live and replay)

This press release and any other information related to the call will also be posted on Fabrinet's website at <a href="http://investor.fabrinet.com">http://investor.fabrinet.com</a>. A recorded version of this webcast will be available approximately two hours after the call and will be archived on Fabrinet's website for a period of one year.

#### **About Fabrinet**

Fabrinet is a leading provider of advanced optical packaging and precision optical, electro-mechanical, and electronic manufacturing services to original equipment manufacturers of complex products, such as optical communication components, modules and subsystems, industrial lasers and sensors. Fabrinet offers a broad range of advanced optical and electro-mechanical capabilities across the entire manufacturing process, including process design and engineering, supply chain management, manufacturing, advanced packaging, integration, final assembly and test. Fabrinet focuses on production of high complexity products in any mix and any volume. Fabrinet maintains engineering and manufacturing resources and facilities in Thailand, the People's Republic of China and the United States of America. For more information visit: www.fabrinet.com.

## **Forward-Looking Statements**

## "Safe Harbor" Statement Under U.S. Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include our expectation that we will complete construction of a new manufacturing building in Thailand and continue to achieve profitable growth, as well as all of the statements under the "Business Outlook" section regarding our expected revenue and GAAP and non-GAAP net income per share for the third guarter of fiscal 2016. These forward-looking statements involve risks and uncertainties, and actual results could vary materially from these forwardlooking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to: less customer demand for our products and services than forecasted; less growth in the optical communications, industrial lasers and sensors markets than we forecast; difficulties expanding into additional markets, such as the semiconductor processing, biotechnology, metrology and materials processing markets; increased competition in the optical manufacturing services markets; difficulties in delivering products and services that compete effectively from a price and performance perspective; our reliance on a small number of customers and suppliers; difficulties in managing our operating costs; difficulties in managing and operating our business across multiple countries (including the U.S., Thailand and the People's Republic of China); delays in construction of our new manufacturing building in Thailand; and other important factors as described in reports and documents we file from time to time with the Securities and Exchange Commission (SEC), including the factors described under the section captioned "Risk Factors" in our quarterly report on Form 10-Q, filed on November 3, 2015. We disclaim any obligation to update information contained in these forward-looking statements whether as a result of new information, future events, or otherwise.

#### **Use of Non-GAAP Financials**

The Company refers to the non-GAAP financial measures cited above in making operating decisions because they provide meaningful supplemental information regarding the Company's ongoing operational performance. Non-GAAP net income excludes share-based compensation expenses, executive separation costs, investigation cost, expenses related to flooding, expenses related to reduction in workforce, amortization of debt issuance costs and unrealized gain or loss on foreign currency. We have excluded these items in order to enhance investors' understanding of our underlying operations. The use of these non-GAAP financial measures has material limitations because they should not be used to evaluate our company without reference to their corresponding GAAP financial measures. As such, we compensate for these material limitations by using these non-GAAP financial measures in conjunction with GAAP financial measures.

These non-GAAP financial measures are used to: (1) measure company performance against historical results, (2) facilitate comparisons to our competitors' operating results, and (3) allow greater transparency with respect to information used by management in financial and operational decision making. In addition, these non-GAAP financial measures are used to measure company performance for the purposes of determining employee incentive plan compensation.

Fabrinet Unaudited Condensed Consolidated Balance Sheets As of December 25, 2015 and June 26, 2015

(in thousands of U.S. dollars, except share data)	Dec	ember 25, 2015	June 26, 2015
Assets			
Current assets			
Cash and cash equivalents	\$	131,359	\$112,978
Marketable securities			142,866
Trade accounts receivable, net			134,952
Inventory, net		140,862	
Deferred tax assets		1,555	
Prepaid expenses		1,003	
Other current assets		1,612	1,833
Total current assets		559,020	527,039
Non-current assets		<u> </u>	
Property, plant and equipment, net		159,415	140,654
Intangibles, net		321	137
Deferred tax assets		2,249	2,249
Deferred debt issuance costs and others		2,581	2,424
Total non-current assets		164,566	145,464
Total Assets	\$		\$672,503
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Liabilities and Shareholders' Equity			
Current liabilities			
Bank borrowings, including revolving loan and current portion of Long-term loan from bank	\$	54,000	\$ 36,000
Trade accounts payable		114,911	115,319
Income tax payable		1,757	1,470
Accrued payroll, bonus and related expenses		9,528	9,804
Accrued expenses		12,512	6,405
Other payables		14,445	12,050
Total current liabilities		207,153	181,048
Non-current liabilities			
Long-term loans from bank, non-current portion		1,500	4,500
Deferred tax liability		1,043	737
Severance liabilities		5,767	5,477
Other non-current liabilities		1,899	1,797
Total non-current liabilities		10,209	12,511
Total Liabilities		217,362	193,559
Commitments and contingencies		·	
Shareholders' equity			
Preferred shares (5,000,000 shares authorized, \$0.01 par value; no shares issued and outstanding as of December 25, 2015 and June 26, 2015)		_	_
Ordinary shares (500,000,000 shares authorized, \$0.01 par value; 35,871,740 shares and 35,437,654 shares issued and outstanding as of December 25, 2015 and June 26, 2015,			
respectively)		359	354
Additional paid-in capital		95,482	89,390
Retained earnings		410,650	
Accumulated other comprehensive loss		(267)	(44)
Total Shareholders' Equity		506,224	478,944
Total Liabilities and Shareholders' Equity	\$		\$672,503

# **Fabrinet**

Unaudited Condensed Consolidated Statements of Operations and Comprehensive Income For the three and six months ended December 25, 2015 and December 26, 2014

Three Mon	ths Ended	Six Months Ended				
December	December	December	December			

(in thousands of U.S. dollars, except per share amounts)		25, 2015		26, 2014	25, 2015	26, 2014
Revenues	\$	233,038	\$	188,353	\$ 449,471	\$ 377,678
Cost of revenues		(204,545)		(167,292)	(394,967)	(336,111)
Gross profit		28,493		21,061	54,504	41,567
Selling, general and administrative expenses		(13,715)		(10,314)	(25,615)	(19,051)
Other expenses in relation to flood		_			(864)	_
Expenses related to reduction in workforce				(1,153)		(1,153)
Operating income		14,778		9,594	28,025	21,363
Interest income		455		324	897	698
Interest expense		(419)		(117)	(821)	(250)
Foreign exchange gain (loss), net		6,166		83	(4,326)	(23)
Other income (expense)		106		(134)	 209	(31)
Income before income taxes		21,086		9,750	23,984	21,757
Income tax expense		(1,283)		(1,024)	(2,578)	(1,995)
Net income		19,803		8,726	21,406	19,762
Other comprehensive loss, net of tax:						
Change in net unrealized holding losses on marketable						
securities		(262)		(486)	(175)	(486)
Other		(48)			 (48)	
Total other comprehensive loss, net of tax		(310)		(486)	(223)	(486)
Net comprehensive income	\$	19,493	\$	8,240	\$ 21,183	\$ 19,276
Earnings per share						
Basic	\$	0.55	\$	0.25	\$ 0.60	\$ 0.56
Diluted	\$	0.54	\$	0.24	\$ 0.59	\$ 0.55
Weighted-average number of ordinary shares outstand	ling	(thousands	of s	hares)		
Basic	J	35,812		35,349	35,695	35,289
Diluted		36,826		35,917	36,570	35,752

# Fabrinet Unaudited Condensed Consolidated Statements of Cash Flows For the six months ended December 25, 2015 and December 26, 2014

	Six Months Ended				
(in thousands of U.S. dollars)	Dec	ember 25, 2015	Dec	ember 26, 2014	
Cash flows from operating activities					
Net income for the period	\$	21,406	\$	19,762	
Adjustments to reconcile net income to net cash provided by operating activities					
Depreciation		8,268		5,907	
Amortization of intangibles		26		42	
Gain on disposal of property, plant and equipment		(49)		(46)	
Loss from sales and maturities of available-for-sale securities		124		_	
Amortization of investment premium		457		298	
Amortization of deferred debt issuance costs		358		228	
Reversal of allowance for doubtful accounts		(7)		(3)	
Unrealized loss (gain) on exchange rate and fair value of derivative		5,566		(19)	
Share-based compensation		5,783		3,797	
Deferred income tax		413		(84)	
Other non-cash expenses		765		725	
(Reversal of) inventory obsolescence		(478)		317	
Loss from written-off inventory		233		_	
Changes in operating assets and liabilities					

Trade accounts receivable	(12,486	3)	(2,949)
Inventory	(10,004	,	(3,551)
Other current assets and non-current assets	1,01	,	(34)
Trade accounts payable	(405	5)	3,852
Income tax payable	32	0	386
Other current liabilities and non-current liabilities	2,39	5	1,973
Net cash provided by operating activities	23,70	4	30,601
Cash flows from investing activities			
Purchase of marketable securities	(53,258	3)	(143,684)
Proceeds from sales of marketable securities	25,70	9	1,056
Proceeds from maturities of marketable securities	34,46	0	543
Purchase of property, plant and equipment	(26,407	<b>'</b> )	(5,372)
Purchase of intangibles	(210	))	(22)
Proceeds from disposal of property, plant and equipment	5	8	46
Net cash used in investing activities	(19,648	3)	(147,433)
Cash flows from financing activities			_
Payment of debt issuance costs	(359	<del>)</del> )	(1,746)
Proceeds from revolving loans	18,00	0	_
Repayment of long-term loans from bank	(3,000	))	(3,000)
Proceeds from issuance of ordinary shares under employee share option plans	2,02	5	415
Withholding tax related to net share settlement of restricted share units	(1,711	)	(293)
Net cash provided by (used in) financing activities	14,95	5_	(4,624)
Net increase (decrease) in cash and cash equivalents	19,01	1 _	(121,456)
Movement in cash and cash equivalents			
Cash and cash equivalents at beginning of period	112,97	0	233,477
Increase (decrease) in cash and cash equivalents	19,01		(121,456)
Effect of exchange rate on cash and cash equivalents	(630		(50)
Cash and cash equivalents at end of period	\$ 131,35	<u> </u>	· · · · ·
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Non-cash investing and financing activities			
Construction and equipment-related payables	\$ 6,65	7 9	10,919

# Fabrinet Reconciliation of GAAP measures

(in thousands of U.S. dollars, except per share data) (unaudited)

		Three Mor	ths Ended		Six Months Ended						
	December 25, 2015	December 25, 2015	December 26, 2014	December 26, 2014	December 25, 2015	December 25, 2015	December 26, 2014	December 26, 2014			
	Net income	Diluted EPS	Net income	Diluted EPS	Net income	Diluted EPS	Net income	Diluted EPS			
GAAP measures Items reconciling GAAP net income & EPS to non-GAAP net income & EPS: Related to cost of revenues: Share-based compensation	19,803	0.54	8,726	0.24	21,406	0.59	19,762	0.55			
expenses	540	0.01	360	0.01	1,077	0.03	728	0.02			
Total related to											

gross profit	540 _	0.01	360	0.01	1,077	0.03	728	0.02
Related to selling, general and administrative expenses: Share-based								
compensation expenses Executive	2,570	0.07	1,570	0.04	4,706	0.13	3,069	0.09
separation cost Investigation cost	552 	0.01	2,500	0.07	552 -	0.01	4,100	- 0.11
Total related to selling, general and administrative								
expenses	3,122		4,070	0.11	5,258	0.14	7,169	0.20
Related to other incomes and other expenses:  Expenses related					004	0.00		
to flooding Expenses related	-	-	-	-	864	0.02	-	-
to reduction in workforce Amortization of	-	-	1,153	0.03	-	-	1,153	0.03
debt issuance costs (Gain)/loss on	187	0.01	228	0.01	358	0.01	228	0.01
foreign currency	(5,418)	(0.15)			5,479	0.15		
Total related to other incomes and other expenses	(5,231)	(0.14)	1,381	0.04	6,701	0.18	1,381	0.04
Related to income tax benefit:								
Income tax benefit Total related to	<del>-</del> -	<del>-</del> -	(187)	(0.01)			(187)	(0.01)
income tax benefit			(187)	(0.01)			(187)	(0.01)
Total related to net income & EPS	(1,569)	(0.04)	5,624	0.16	13,036	0.35	9,091	0.25
Non-GAAP measures	18,234	0.50	14,350	0.40	34,442	0.94	28,853	0.81
Shares used in computing diluted net income per share GAAP diluted shares		36,826		35,917		36,570		35,752
Non-GAAP diluted shares		36,826		35,917		36,570		35,752
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