

Company Overview

February 6, 2023

Disclaimer



This presentation and the accompanying oral presentation contain "forward-looking" statements that are based on management's beliefs and assumptions and on information currently available to management. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including information concerning our business plans and objectives, potential growth opportunities, competitive position, industry environment and potential market opportunities.

Forward-looking statements are subject to known and unknown risks, uncertainties, assumptions and other factors including, but not limited to: the growing global economic downturn; continued disruption to our supply chain, which could increase our costs and affect our ability to procure parts and materials; less customer demand for our products and services than forecasted; less growth in the optical communications, industrial lasers and sensors markets than we forecast; difficulties expanding into additional markets, such as the semiconductor processing, biotechnology, metrology and materials processing markets; increased competition in the optical manufacturing services markets; difficulties in delivering products and services that compete effectively from a price and performance perspective; our reliance on a small number of customers and suppliers; difficulties in managing our operating costs; difficulties in managing and operating our business across multiple countries (including Thailand, the People's Republic of China, Israel, the U.S. and the U.K.); and other important factors as described in reports and documents we file from time to time with the Securities and Exchange Commission (SEC), including the factors described under the section captioned "Risk Factors" in our most recent annual and quarterly reports on Form 10-K and Form 10-Q. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. These factors may cause our actual results, performance or achievements to differ materially and adversely from those anticipated or implied by our forward-looking statements.

You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur. Moreover, neither we, nor any other person, assume responsibility for the accuracy and completeness of the forward-looking statements. We undertake no obligation to publicly update any forward-looking statements for any reason after the date of this presentation to conform these statements to actual results or to changes in our expectations, except as required by law.

Company Overview

Global leader in advanced precision optical/ electronic/mechanical manufacturing services

Focus on high-mix/low-volume mission-critical components and modules

Diverse end markets including optical communications, industrial lasers, automotive and optical sensing

Long-lasting customer relationships with programs extending from new product introduction (NPI) to volume production

Seasoned management team with extensive and diversified manufacturing experience in OEM and EMS industries



- Founded in 2000 by Chairman of the Board, Tom Mitchell (co-founder of Seagate Technologies)
- Factories in Thailand, China, New Jersey, California, United Kingdom, and Israel.
- Total employees: >14,000
- Facilities: ~3.0 MM sq. ft.

Core values:

Total customer satisfaction | Sustainable Manufacturing | Positive work environment | Integrity

Products We Manufacture

Optical Communications

- Transceivers
- Modulators
- Optical Amplifiers
- ROADM
- Silicon Photonics
- Line Cards
- Network Systems

Industrial Lasers

- Fiber Lasers
- Solid-State Lasers
- Gas Lasers
- Ultrafast Lasers

Automotive

- LIDAR
- EV Charging
- LED & Laser Lighting
- Safety & Control Sensors
- Pressure & Temperature Sensors

Optical Sensing

- LIDAR
- 3D Sensing
- AR/VR Systems
- MedicalDiagnostics
- Metrology & Instrumentation

















Customized Optics and Passive Devices – Vertical Integration

Beam Splitters, Prisms, Laser Crystals, Waveplates, Ferrules









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Efficient Global Manufacturing Footprint

Scalable Optical & Electro-Mechanical Assembly

fabring fabring

Bangkok, Thailand Pinehurst campus



Chonburi, Thailand Chonburi campus

Customized Optics



Fuzhou, China Casix



New Jersey, USA VitroCom

Quick-turn NPI Services



Santa Clara, USA Fabrinet West



Calne, UK Fabrinet UK



Yokneam, Israel Fabrinet Israel

Investment Highlights



Large & Growing Addressable Markets



Differentiated Business Model with Significant Barriers to Entry



Unique Expertise in Precision Manufacturing Technologies Geared To Next-Generation Products in Diverse Industries



Strong Relationships With Industry Leading OEMs



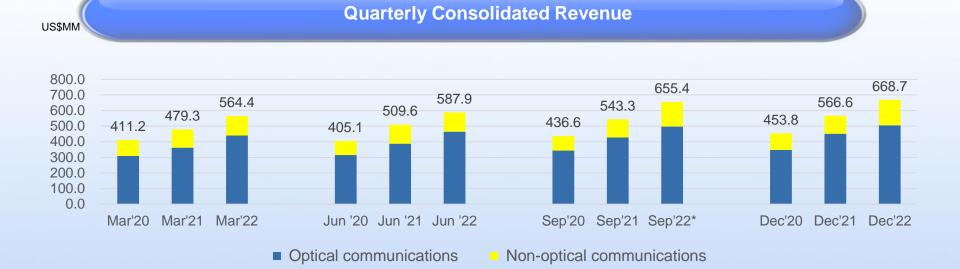
Demonstrated Track Record of Growth & Profitability



Experienced Management Team with History of Execution

157.9

Strong Revenue Trends





*The quarter ended September 30, 2022 benefited from an additional week in the quarter

162.6

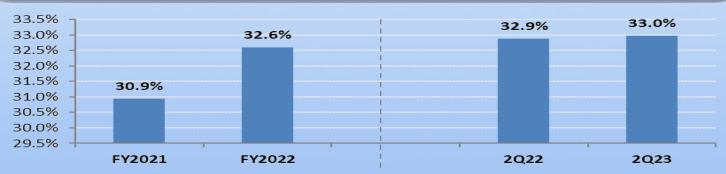
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Consistent Profitability Through the Cycles

Non-GAAP gross margin and non-GAAP operating margin (1)







⁽¹⁾ Excludes share based compensation, executive separation cost, depreciation of fair value uplift/intangibles, business combination expenses, restructuring costs, etc. See Appendix for a reconciliation to most comparable GAAP measures.

⁽²⁾ Return on Invested Capital = non-GAAP net income divided by average invested capital. Invested capital = total debt + shareholder equity - cash & equivalents, marketable securities and restricted cash. For ROIC in the current fiscal quarter and the prior year fiscal quarter, non-GAAP net income is annualized by multiplying the fiscal quarter's non-GAAP net income by 4. See Appendix for a reconciliation to most comparable GAAP measures.

Recent Financial Performance

Key Financials		
US\$MM, except per share figures	3 month	s ended
	30-Dec-22	24-Dec-21
Revenue	668.7	566.6
Y-o-Y change	18%	25%
Gross profit (non-GAAP) (1)	86.9	70.8
Gross margin (non-GAAP)(1)	13.0%	12.5%
Operating profit (non-GAAP) (1)	73.1	58.7
Operating margin (non-GAAP)(1)	10.9%	10.4%
Net Income (GAAP)	63.2	48.9
Net Income (non-GAAP)(1)	70.0	56.2
Diluted EPS (GAAP)	1.71	1.30
Diluted EPS (non-GAAP) (1)	1.90	1.50

Q2 revenue of \$668.7 million was above the guidance range

- Q2 non-GAAP operating margin was a record 10.9%
- Q2 non-GAAP EPS of \$1.90 was within the guidance range

⁽¹⁾ See Appendix for a reconciliation to most comparable GAAP measure

Balance Sheet Supports Growth

Selected Items US\$MM	As of Dec 30, 2022
Cash, cash equivalents (1)	527.6
Working capital (2)	618.1
Property, plant & equipment, net	302.3
Total debt (3)	18.2
Total shareholders' equity	1,384.1

⁽¹⁾ Cash & cash equivalents include marketable securities and restricted cash

⁽²⁾ Calculated as Trade accounts receivable + Inventory – Trade accounts payable

⁽³⁾ Calculated as the sum of current & long-term debt, net of unamortized debt issuance costs



Non-GAAP Reconciliation of Gross Margin and Operating Margin

Reconciliation of GAAP Gross Profit and GAAP Gross Margin to Non-GAAP Gross Profit and Non-GAAP Gross Margin										
(in thousands of U.S. dollars)		Three Months Ended						Twelve Mon	s Ended	
	De	cember 30, 2022	S	eptember 30, 2022	D	ecember 24, 2021		June 24, 2022		June 25, 2021
Revenue	\$	668,656	\$	655,429	\$	566,633	\$	2,262,224	\$	1,879,350
Gross profit (GAAP)	\$	85,215	\$	82,756	\$	69,371	\$	278,594	\$	221,363
Share-based compensation expenses		1,660		1,915		1,421		5,967		6,185
Depreciation of fair value uplift		-		-		-		92		347
ASC 606 adoption impact on gross profit		-		-		-		-		-
Gross profit (Non-GAAP)	\$	86,875	\$	84,671	\$	70,792	\$	284,653	\$ _	227,895
Gross margin (GAAP)		12.7%		12.6%		12.2%		12.3%		11.8%
Gross margin (Non-GAAP)		13.0%		12.9%		12.5%		12.6%		12.1%

Reconciliation of GAAP Operating Profit and GAAP Operating	Marg	in to Non-G	SAAI	P Operating I	Prof	it and Non-G	AAP (Operating Mar	gin
(in thousands of U.S. dollars)		1	Three	e Months Ende	Twelve Months Ended				
	December 30,		December 30, September 30,		De	December 24,		June 24,	June 25,
		2022		2022		2021		2022	2021
Revenue	\$	668,656	\$	655,429	\$	566,633	\$	2,262,224 \$	1,879,350
Operating profit (GAAP)	\$	66,285	\$	62,191	\$	51,445	\$	204,518 \$	150,753
Share-based compensation expenses		6,775		7,723		6,686		28,048	25,462
Depreciation of fair value uplift		-		-		-		92	347
ASC 606 adoption impact on gross profit		-		-		-		-	-
Expenses related to reduction in workforce		-		-		135		135	43
Expenses related to CFO/CEO search		-		-		-		-	-
Amortization of intangibles		71		83		108		422	506
Goodwill impairment charge		-		-		-		-	-
Business combination expenses and consulting fee		-		-		-		-	-
Severance payment		-		-		355		105	755
Operating profit (Non-GAAP)	\$	73,131	\$	69,997	\$	58,729	\$	233,320 \$	177,866
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Operating margin (GAAP)		9.9%		9.5%		9.1%		9.0%	8.0%
Operating margin (Non-GAAP)		10.9%		10.7%		10.4%		10.3%	9.5%

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Non-GAAP Reconciliation of Net Profit and EPS

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Reconciliation of GAAP measures to non-GAAP measures							
(in thousands of U.S. dollars, except per share data)			Three Mor				
	Decembe	r 30,2022	Septembe	er 30,2022	December 24,2021		
	Net income	Diluted EPS	Net income	Diluted EPS	Net income	Diluted EPS	
GAAP measures	63,157	1.71	64,615	1.76	48,879	1.30	
Items reconciling GAAP net income & EPS to non-GAAP	ŕ		•				
Related to cost of revenues:							
Share-based compensation expenses	1,660	0.04	1,915	0.05	1,421	0.04	
Total related to gross profit	1,660	0.04	1,915	0.05	1,421	0.04	
Related to selling, general and administrative expenses:							
Share-based compensation expenses	5,115	0.14	5,808	0.16	5,265	0.14	
Amortization of intangibles	71	0.00	83	0.00	108	0.00	
Severance payment and others		-	-	-	355	0.01	
Total related to selling, general and administrative expenses	5,186	0.14	5,891	0.16	5,728	0.15	
Related to other incomes and other expenses:							
Expenses related to reduction in workforce	<u>-</u>	-	-		135	0.00	
Amortization of debt issuance costs	8	0.00	8	0.00	8	0.00	
Total related to other incomes and other expenses	8	0.00	8	0.00	143	0.00	
Total related to net income & EPS	6,854	0.19	7,814	0.21	7,292	0.19	
Non-GAAP measures	70.011	1.90	72.420	1.97	E6 171	1.50	
Non-GAAP medsures	70,011	1.90	72,429	1.97	56,171	1.50	
Shares used in computing diluted net income per share							
GAAP diluted shares		36,939		36,758		37,552	
Non-GAAP diluted shares		36,939		36,758		37,552	

Revenue Mix

	F2Q21	F3Q21	F4Q21	F1Q22	F2Q22	F3Q22	F4Q22	F1Q23	F2Q23
Optical Communications	77%	75%	76%	79%	80%	78%	79%	76%	76%
Datacom	21%	22%	20%	21%	22%	19%	20%	19%	22%
Telecom	79%	78%	80%	79%	78%	81%	80%	81%	78%
Non-Optical Communications	23%	25%	24%	21%	20%	22%	21%	24%	24%

Optical and non-optical revenue mix presented as % of total revenue. Datacom and telecom revenue mix presented as % of optical revenue.